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**CHANTRY NETWORKS' BEACONWORKS SELECTED AS FINALIST FOR  
NETWORLD+INTEROP "BEST OF INTEROP" AWARD**

*New BeaconWorks™ Family of WLAN Solutions Publicly Unveiled at N+I*

**LAS VEGAS—BOOTH #4443—April 29, 2003**—Chantry Networks' BeaconWorks has been selected as a finalist in NetWorld+Interop's "Best of Interop" Awards. BeaconWorks is the industry's first routed wireless LAN (WLAN) solution and has been recognized as genuinely innovative in a crowded market of switch-based solutions.

As a result of its routed architecture, BeaconWorks gives users increased scalability while leveraging, rather than replacing, existing IP infrastructure. It enables users, such as Cornell University, to add wireless access points where needed and to scale incrementally. Additionally, BeaconWorks provides for network virtualization, which allows organizations to create separate, protected virtual networks from a single physical WLAN infrastructure.

"The Chantry team has decades of experience in enterprise and carrier networking, subscriber management, and wireless networking," said Per Suneby, a venture partner at Flagship Ventures. "They have taken that experience and developed a truly groundbreaking solution for large-scale wireless deployment. Being selected as a finalist for N+I's 'Best of Interop' Awards only confirms our belief that Chantry Networks is poised to be a break-out player in the market."

N+I, a premiere event in the networking industry, is a showcase for many new networking and wireless products. New products are honored at the annual "Best of Interop" Awards, taking place today at 5:00 p.m. in the Las Vegas Convention Center. Chantry Networks' BeaconWorks has been selected as a finalist in the Wireless Technology category and will be judged by renowned editors in the networking industry. Sponsors of the "Best of Interop" Awards include *Network Computing*, *CMP Media*, *VAR Business* and *Network Magazine*.

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BeaconWorks, composed of the BeaconMaster controller and BeaconPoint access points, will have its public debut at Chantry’s booth, #4443 in Start-up City, at N+I. The demonstration will highlight the scalability, availability and virtualization features of BeaconWorks and will include:

- BeaconMaster Management Application, which will explain how users can virtualize the network to manage distinct groups of users and subnets.
- BeaconPoint screens, which demonstrate how to centrally manage remote access points.
- The user experience with BeaconWorks, including a ‘walled garden’ of customized services.
- Secure user connections with both Captive Portal and 802.1x authentication techniques.

BeaconWorks, launched on April 21, 2003, has received positive coverage in many media outlets, including: *802.11Planet*, *The Boston Globe*, *Communications Design*, *Computerworld*, *EE Times*, *eWeek*, *InformationWeek*, *Mass High Tech*, *Network World*, *PlanetAnalog.com* and *Unstrung*.

### **About Chantry Networks**

Chantry Networks is the creator of BeaconWorks, the world’s first large-scale routed wireless LAN (WLAN) solution. Offering unprecedented scalability and availability, coupled with unique network virtualization features, BeaconWorks overcomes the obstacles inherent in traditional WLAN systems to provide enterprises and service providers with the first economical and practical solution for building seamless and pervasive wireless networks. Founded in April of 2002, Chantry Networks has offices in Boston and Toronto, and is backed by top-tier investors including Flagship Ventures, Ventures West, Venture Coaches and Primaxis Technology Ventures.

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