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**CHANTRY NETWORKS OUTLINES HOW TO TAKE WIRELESS BEYOND BASIC  
ACCESS AT MASSACHUSETTS EDUCATION COMPUTING CONFERENCE**

*Chantry's Tom Racca to Present the Benefits, and How-To's of Creating Separate,  
Secure Virtual Networks over a Single WLAN*

**Waltham, MA- June 2, 2004**—Chantry Networks, the leading innovator of routed wireless networking technology, today announced that Vice President of Marketing Tom Racca will present on how to establish secure, personalized subnets for different classes of users on a single WLAN infrastructure, during the 18<sup>th</sup> Annual Massachusetts Education Computing Conference (MECC) (<http://www.cite.mass.edu/mecc>) at Lowell Community College in Lowell, MA. Chantry Networks will also demonstrate the benefits of its award-winning BeaconWorks™ WLAN system at this conference on June 3.

Racca's presentation, which will take place today at 9:30 a.m. EDT, will focus on *virtualization*, which allows organizations to segment users on virtual subnets and assign policies around applications and users. It allows a highly dynamic set of services to be provided to users grouped by policy class, optimizing the dynamic nature of WLANs themselves.

“Virtualization is key to managing security risk and optimizing wireless capabilities, and must be prioritized early on when rolling out WLAN infrastructure,” said Racca. “Applicable not only in campus settings, but also in offices, convention centers, sports arenas, hotels, hospitals, and other venues, virtualization provides the provisioning, monitoring, and control that allows a WLAN infrastructure to meet the unique efficiency, performance, and security needs of diverse constituencies,” he said.

Attendees will learn:

- How security, scalability and availability are enhanced when virtualization capabilities are added to wireless networks;
- About new opportunities that virtualization brings to wireless network users;
- How voice traffic can be secured separately from other traffic on the WLAN to ensure the highest level of QoS; and
- How virtualization is turbo-charging the adoption of wireless networking by making it more cost effective and improving its ability to meet users' needs.

Tom draws on more than 20 years of high technology experience, and was co-founder and vice president of sales and marketing for iQ NetSolutions, innovators in call

management and advanced IP telephony solutions. Racca's experience also includes senior positions at KPMG, Digital Equipment Corporation, Avid Technology, Proteon, and Prime Computer, Inc.

**About Chantry Networks**

Chantry Networks is the creator of BeaconWorks, an innovative, Layer 3 wireless LAN (WLAN) solution. Offering unprecedented scalability and availability, coupled with unique network virtualization features, BeaconWorks overcomes the obstacles inherent in traditional WLAN systems to provide enterprises and service providers with the first economical and practical solution for building seamless and pervasive wireless networks. Founded in April of 2002, Chantry Networks is headquartered in Boston with offices in Chicago, Denver, New York, Washington, D.C., San Francisco and Toronto. Chantry is backed by top-tier investors including Flagship Ventures, Primaxis Technology Ventures, Venture Coaches/ Skypoint Capital and Ventures West. For more information on Chantry Networks visit [www.chantrynetworks.com](http://www.chantrynetworks.com).

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