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**CHANTRY NETWORKS' CO-FOUNDER BRIAN COLLIE TO SPEAK AT
EDUCAUSE WESTERN REGIONAL CONFERENCE*****Collie to Present the Benefits of a Routed Wireless LAN Solution and the
Unique Requirements of Campus-wide Deployments***

SACRAMENTO, Calif.—March 5, 2004—Chantry Networks, the leading innovator of routed wireless networking technology, today announced that Co-founder and Executive Vice President, Brian Collie, will discuss the benefits IP-based wireless networking is bringing to the nation's most sophisticated campuses during the "Creating a Mobile Campus" session at the inaugural EDUCAUSE Western Regional Conference (www.educause.edu/conference/wrc/2004). Collie will explain how academic institutions can deploy a secure wireless LAN capable of enabling separate virtual networks for students, faculty, staff and visitors over a single physical network – providing enhanced wireless services for both data and voice at a lower cost. This session will take place at 8:30 a.m. PST on Friday, March 5th at the Sheraton Grand Sacramento Hotel.

Chantry Networks' BeaconWorks™ solution overcomes the obstacles inherent in traditional WLAN systems to provide the first economical and practical solution for building seamless and pervasive wireless networks. The entire line of BeaconWorks products includes Chantry's innovative VNSWorks™ technology for intelligent wireless subnets that enable differentiated provisioning and policing between different types of user groups, over one physical network. During this corporate presentation, attendees will learn about the benefits of BeaconWorks, such as unprecedented levels of wireless network scalability and availability combined with virtualization.

During this session, attendees will also hear specific examples of how Chantry's WLAN infrastructure is enabling institutions to leverage existing wired networks to significantly reduce both the initial and ongoing maintenance cost of their wireless network. With the combined ability to provision traffic and segment levels of service, BeaconWorks addresses all aspects of wireless network requirements from universities and colleges.

As colleges and universities compete for the world's top students, many have discovered that wireless technology increases their productivity, and the learning opportunities that they are able to offer, ultimately making them a more attractive choice for prospective students. Support of Wi-Fi is becoming a critical factor for students when deciding on a university in which to enroll. Attendees can tap Brian Collie's more than 20 years of

experience in the networking and telecommunications industries to learn how to minimize the implementation challenges of deploying wireless services across large and small campuses. Collie will also discuss Chantry's ability to deliver seamless roaming across multiple subnets for both wireless data and VoIP, thereby allowing pervasive connectivity across an entire campus.

Prior to founding Chantry Networks, Brian Collie was vice president and general manager of Nortel Networks' Wireless LAN & PAN Division, where he was responsible for the vision, strategic direction, major organizational and investment decisions, and day-to-day management of the wireless LAN 802.11b/a, Bluetooth, and wireless voice businesses. As senior business director of Nortel's Internet Solutions Division, Brian founded the company's first Internet group and established an Internet dial-access business. He has held senior positions with Motorola's Internet and Data Networking Group and Bell Canada's Computer Communication Group (CCG).

About Chantry Networks

Chantry Networks is the creator of BeaconWorks, an innovative, IP-based wireless LAN (WLAN) solution. Offering unprecedented scalability and availability, coupled with unique network virtualization features, BeaconWorks overcomes the obstacles inherent in traditional WLAN systems to provide enterprises and service providers with the first economical and practical solution for building seamless and pervasive wireless networks. Founded in April of 2002, Chantry Networks is headquartered in Boston with offices in Chicago, Denver, New York, San Francisco and Toronto. Chantry is backed by top-tier investors including Flagship Ventures, Primaxis Technology Ventures, Venture Coaches and Ventures West. For more information, visit Chantry Networks at: www.chantrynetworks.com.

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