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The power to build business

DragonWave scores its largest-ever Canadian network deal

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DragonWave Inc. ([TSX:DWI](#))'s technology has been chosen to support a new wireless company's multimillion-dollar 3G network, the firm announced Friday morning.

The wireless Ethernet backhaul technology firm, which is based in Ottawa, said Globalive Wireless Management Corp. has selected its Horizon Compact solution to help accommodate the need for bandwidth for its new high-speed packet access network to be built across Canada.

"This win represents our largest Canadian network to date and it is particularly pleasing that our solutions, which have been entirely developed in our Ottawa-based R&D facilities, will be used in our home market. This is an important showcase network for us," said DragonWave CEO Peter Allen in a statement.

Toronto-based Globalive only recently won spectrum to provide wireless services across Canada, except in Quebec, through Industry Canada's advanced wireless services spectrum auction in 2008. The company – whose other businesses include long-distance calling service Yak Communications and Canada Payphone – has invested \$442 million into the network and is scheduled to launch its wireless services in select markets beginning 2010.

Globalive said it chose DragonWave's solution since its Internet protocol-based network technology was less expensive than building or leasing fibre optic infrastructure.

The company will use Horizon Compact to support its planned voice, text and data services.

