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CHANTRY NETWORKS ADDRESSES KEY ISSUES TO ENSURE WLAN SUCCESS AT ENTERPRISE NETWORKS 2004 CONFERENCE

Waltham, MA —April 27, 2004—Chantry Networks, the leading innovator of routed wireless networking technology, today announced that Senior Director of Product Management, Luc Roy will participate in two panel discussions that explore issues paramount to the successful adoption of Wireless LAN technology, at this week's Enterprise Networks 2004 Conference taking place at Boston's Park Plaza Hotel <http://home.en2004.com/en2004/Index.html>. Chantry Networks will also be exhibiting in booth #304.

Roy's first panel discussion, titled "Cost Justifying Enterprise-Wide WLAN Deployments," will take place today from 9:30-11:00 a.m. EDT. Roy will join fellow industry experts, and moderator Phil Redman, a Gartner Group WLAN Analyst, for a closer look at how to justify the costs of enterprise-wide WLAN deployments. Roy will discuss the increased employee productivity, reduced IT management costs, new revenue streams, and other important factors that contribute to ROI, cited by Chantry Networks' enterprise clients.

The second panel discussion, titled "Securing Wi-Fi Visitor Hotspots," will take place on Wednesday, April 28th, from 3:00 – 4:30 p.m. EDT. This session will address the critical need to safely support a visitor's use of an enterprise's Wi-Fi network, without exposing the entire network to the visitor. In addition to discussing standards like 802.1x and 802.11i, Roy will discuss the specific ways that a Layer 3 WLAN architecture, like Chantry Network's BeaconWorks™, addresses this challenge by enabling differentiated provisioning and policing between different types of user groups, over one physical network. As a result, visitors accessing an enterprise's BeaconWorks Wi-Fi network, are only allowed access to those subnets appropriate for their use, while all other areas within the network remain protected.

Roy has 17 years of data networking and wireless experience, and has spent half his business career designing and consulting on networking projects around the world for both enterprise and carrier customers. Prior to joining Chantry, Roy designed several large networks for Northern Telecom and Wellfleet Communications. Roy has also worked for Bay Networks, and expanded his marketing and technical experience with several startups. He earned a degree in Computer Science from the Department of Science at Ottawa University. He has served on the ITU's SC-6 (sub-committee for OSI's CLNP routing protocol) and currently participates in the IETF, IEEE 802.11 and 802.17, and WiFi Alliance.

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About Chantry Networks

Chantry Networks is the creator of BeaconWorks, an innovative, IP-based wireless LAN (WLAN) solution. Offering unprecedented scalability and availability, coupled with unique network virtualization features, BeaconWorks overcomes the obstacles inherent in traditional WLAN systems to provide enterprises and service providers with the first economical and practical solution for building seamless and pervasive wireless networks. Founded in April of 2002, Chantry Networks is headquartered in Boston with offices in Chicago, Denver, New York, San Francisco, Toronto and Virginia. Chantry is backed by top-tier investors including Flagship Ventures, Primaxis Technology Ventures, Venture Coaches/ Skypoint Capital and Ventures West.

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