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**CHANTRY NETWORKS TO PRESENT THE BENEFITS OF WIRELESS  
VIRTUALIZATION AT CAMP IT EXPO**

***Chantry's Tom Racca to Discuss Taking Wireless Beyond Basic Access through the  
Creation of Secure Virtual Networks over a Single WLAN***

**Waltham, MA- June 10, 2004**—Chantry Networks, the leading innovator of routed wireless networking technology, today announced that Vice President of Marketing Tom Racca will discuss how to create secure, personalized subnets for different classes of wireless users over a single WLAN infrastructure during the 20<sup>th</sup> Anniversary CAMP IT Expo (<http://www.camconferences.com/expo/Wireless>). The event will be held today at the Stephens Convention Center in Rosemont, IL, where Chantry Networks will also demonstrate the benefits of its award-winning BeaconWorks™ WLAN system on the exhibit floor at booth 1219.

Racca's presentation, which will take place at 2:30 p.m. CDT, will focus on *virtualization*. Virtualization allows organizations to securely partition a WLAN to deliver independent policies and traffic for separate user groups or service wholesaling. It enables a highly dynamic set of services to be provided to wireless users by optimizing the nature and characteristics of a WLAN.

“Virtualization plays a key role in managing security risk and optimizing wireless capabilities, and must be prioritized early on when rolling out a WLAN infrastructure,” said Racca. “Whether you are a convention center, hospital, university, or even an amusement park, you want to be able to provide differing levels of wireless service to staff, management, business partners and visitors.”

Attendees will learn:

- How security, scalability and availability are enhanced when virtualization capabilities are added to wireless networks;
- About new opportunities that virtualization brings to wireless network users;
- How voice traffic can be secured separately from other traffic on the WLAN to ensure the highest level of QoS; and
- How virtualization is turbo-charging the adoption of wireless networking by making it more cost effective and improving its ability to meet users' needs.

Tom draws on more than 20 years of high technology experience, and was co-founder and vice president of sales and marketing for iQ NetSolutions, innovators in call

management and advanced IP telephony solutions. Racca's experience also includes senior positions at KPMG, Digital Equipment Corporation, Avid Technology, Proteon, and Prime Computer, Inc.

**About Chantry Networks**

Chantry Networks is the creator of BeaconWorks, an innovative, Layer 3 wireless LAN (WLAN) solution. Offering unprecedented scalability and availability, coupled with unique network virtualization features, BeaconWorks overcomes the obstacles inherent in traditional WLAN systems to provide enterprises and service providers with the first economical and practical solution for building seamless and pervasive wireless networks. Founded in April of 2002, Chantry Networks is headquartered in Boston with offices in Chicago, Denver, New York, Washington, D.C., San Francisco and Toronto. Chantry is backed by top-tier investors including Flagship Ventures, Primaxis Technology Ventures, Venture Coaches/ Skypoint Capital and Ventures West. For more information on Chantry Networks visit [www.chantrynetworks.com](http://www.chantrynetworks.com).

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