

Contact:

Sharon Cullina
Chantry Networks, Inc.
781-547-0062
scullina@chantrynetworks.com

Linda Hoang
Blue Ridge Networks
703-631-7691
lhoang@blueridgenetworks.com

Kelley Kassa
SparkSource, Inc.
781-274-6061 x206
kkassa@sparksource.com

**CHANTRY NETWORKS PARTNERS WITH BLUE RIDGE NETWORKS
TO ADDRESS HIGH-SECURITY DEMANDS OF GOVERNMENT, HEALTHCARE
AND FINANCIAL ORGANIZATIONS**

**Offers High Assurance Security for Wireless LANs; Technical Integration
Significantly Enhances HIPAA Compliance**

BOSTON—February 17, 2004—Chantry Networks, the leading innovator of routed wireless networking technology, and Blue Ridge Networks, a leader in mobility solutions announced today a technical partnership integrating Chantry’s award-winning BeaconWorks™ wireless LAN technology with Blue Ridge’s established and proven high security communications platform.

By integrating BeaconWorks and BorderGuard™ VPN, Chantry and Blue Ridge deliver wireless security at levels appropriate for the federal government and also enhance HIPAA compliance for wireless networks at healthcare institutions and providers.

“While it is widely acknowledged that privacy attacks on corporate networks are climbing, some businesses require more robust security than others” said Tom Racca, vice president of marketing, Chantry Networks. “No organization, especially within security conscious industries such as healthcare, finance and government can afford a risk with their wireless networks. By teaming with Blue Ridge Networks, we are bringing together the most innovative wireless LAN technology with a proven solution for meeting stringent security requirements.”

BeaconWorks provides wireless connectivity directly over IP (Internet Protocol). This approach enables out-of-the-box compatibility with leading wired network infrastructure, provides the foundation for wireless voice over IP (VoIP) with such features as seamless IP roaming and gives customers a future-proof solution for wireless data and voice communications. The entire line of BeaconWorks products includes Chantry’s innovative VNSWorks™ technology for intelligent wireless subnets that enable differentiated provisioning and policing between different types of user groups, over one physical network.

Chantry’s BeaconWorks leverages the most widely accepted and developing industry standards. All of the BeaconWorks products comply with IEEE 802.11 a/b/g standards, ensuring customers interoperability among and between other 802.11 a/b/g-based solutions.

Blue Ridge’s BorderGuard™ VPN, featuring FIPS-140 certification and the National Security Agency’s (NSA) SPOCK validation achieves completely secure, always on data connectivity

whether users are roaming around the world or utilizing 802.11 in a corporate WLAN environment, infinitely extending the secure corporate perimeter for mobile workers. BorderGuard™ VPN features an embedded strong authentication system, and Tunnel-Lock™ a unique security feature that ensures wireless network perimeters are impenetrable to attack. This combination of security features ensures compliance with HIPAA section 142.308 in transmitting private health information over public networks, and meets the stringent demands of the most security conscious organizations worldwide.

“Wireless is the next frontier for network security,” said Jeff Crisci, senior director of marketing, Blue Ridge Networks. “We have more than 10 years experience bringing communications solutions to the most security conscious organizations in the world, and we’re excited about the opportunities to apply our technology to wireless environments. However, as customers look at wireless technology, it is vital that they evaluate technology based on anticipated needs, not just today’s requirements. Chantry’s IP-based architecture gives businesses the peace of mind that the solution will solve not just today’s, but also tomorrow’s wireless network challenges. For that reason, we’ve selected Chantry as a partner to help us bring wireless access to organizations with high security needs.”

About Blue Ridge Networks

Blue Ridge Networks, based in Chantilly, Virginia, creates secure communication solutions optimized for mobile networking environments. Our BorderGuard™ system delivers private and persistent connectivity whether deploying a war time communications bunker or remotely connecting to a corporate LAN. Featuring FIPS 140, Common Criteria, HIPAA compliance, and the NSA’s SPOCK validation, this system transforms all the world’s data networks from dial, to dedicated, to 802.11 WLANs, to traditional LANs into one seamless and secure network. Blue Ridge Networks has provided secure and reliable networking solutions to commercial enterprises and select federal agencies for more than 10 years. For more information, please visit www.blueridgenetworks.com.

About Chantry Networks

Chantry Networks is the creator of BeaconWorks, an innovative, IP-based wireless LAN (WLAN) solution. Offering unprecedented scalability and availability, coupled with unique network virtualization features, BeaconWorks overcomes the obstacles inherent in traditional WLAN systems to provide enterprises and service providers with the first economical and practical solution for building seamless and pervasive wireless networks. Founded in April of 2002, Chantry Networks is headquartered in Boston with offices in Chicago, Denver, New York, San Francisco and Toronto. Chantry is backed by top-tier investors including Flagship Ventures, Primaxis Technology Ventures, Venture Coaches and Ventures West. For more information, please visit Chantry Networks on the Web at: www.chantrynetworks.com

###