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**CHANTRY NETWORKS PRESENTS CASE FOR WIRELESS SERVICES
BEYOND BASIC ACCESS**

***Chantry's Tom Racca Articulates Benefits of Virtual Private Networks in Wireless
Environments***

Denver, CO- June 3, 2004—Chantry Networks, the leading innovator of routed wireless networking technology, today announced that Vice President of Marketing Tom Racca will discuss the benefits to establishing secure, personalized subnets for different classes of users on a single WLAN infrastructure, at the Governor's Technology Summit 2004, <http://www.techsummit2004.com>, at the Colorado Convention Center in Denver. The Summit takes place today from 7:15am to 5:30pm.

Attendees are expected to number 3,000, comprised of Colorado's best and brightest leaders of technology companies, academia and state government.

Racca's presentation, which will take place today, will focus on *virtualization*, which allows organizations to segment users on virtual subnets and assign policies around applications and users. It allows a highly dynamic set of services to be provided to users grouped by policy class, optimizing the dynamic nature of WLANs themselves. This feature has been particularly useful to Chantry customer The Denver Children's Home.

"Basic wireless access can be equated to 'dial-up' Internet access," said Racca. "It solves a fundamental problem, but rather inelegantly and not as adequately as needed for true business use. Virtualization, or the ability to segment users and their wireless traffic based on the requirements determined by the organization, is like high-speed access: a more strategic approach to leveraging technology."

Attendees will learn:

- How security, scalability and availability are enhanced when virtualization capabilities are added to wireless networks;
- About new opportunities that virtualization brings to wireless network users;
- How voice traffic can be secured separately from other traffic on the WLAN to ensure the highest level of QoS; and
- How virtualization is turbo-charging the adoption of wireless networking by making it more cost effective and improving its ability to meet users' needs.

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Tom draws on more than 20 years of high technology experience, and was co-founder and vice president of sales and marketing for iQ NetSolutions, innovators in call management and advanced IP telephony solutions. Racca's experience also includes senior positions at KPMG, Digital Equipment Corporation, Avid Technology, Proteon, and Prime Computer, Inc.

About Chantry Networks

Chantry Networks is the creator of BeaconWorks, an innovative, Layer 3 wireless LAN (WLAN) solution. Offering unprecedented scalability and availability, coupled with unique network virtualization features, BeaconWorks overcomes the obstacles inherent in traditional WLAN systems to provide enterprises and service providers with the first economical and practical solution for building seamless and pervasive wireless networks. Founded in April of 2002, Chantry Networks is headquartered in Boston with offices in Chicago, Denver, New York, Washington, D.C., San Francisco and Toronto. Chantry is backed by top-tier investors including Flagship Ventures, Primaxis Technology Ventures, Venture Coaches/ Skypoint Capital and Ventures West. For more information on Chantry Networks visit www.chantrynetworks.com.

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