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CHANTRY NETWORKS DEMONSTRATES VOICE OVER WIRELESS**Chantry Networks Showcases BeaconWorks™ Wireless LAN Technology Interoperating with SIP Phones; Demonstration Takes Place at inCode Telecom Group's Bi-Annual Lab Event**

SAN DIEGO—April 29, 2004—Chantry Networks, the leading innovator of routed wireless networking technology for IP-based networking, today demonstrated interoperability between its wireless LAN infrastructure, BeaconWorks™, and SIP phones, showcasing seamless voice over wireless. Voice over IP (VoIP) and voice over Wi-Fi (VoFI) give companies significant "hard" and "soft" return-on-investment (ROI), such as reducing in-building telephony expenses and increasing worker productivity. Chantry's solution provides state-of-the-art wireless communications with this measurable ROI. According to Yankee Group, the next four years will see increasing adoption of voice over wireless.¹

"Voice over wireless has the potential to be a 'break out' technology with significant benefits for end user organizations," said Robert Myers, chief technology officer and co-founder, Chantry Networks. "When we first developed BeaconWorks, we knew voice over wireless was on the horizon. As a result, we built specific technical features into the architecture to enable voice over wireless in a way that makes sense for the end users. Unlike competing solutions, we have not had to retro fit the technology to adapt to newer uses."

inCode Telecom Group's bi-annual Lab event takes place April 28 – 29, 2004 in San Diego. This is an interoperability showcase for wireless and telecommunications vendors. This year's theme is: "High Speed, Mobile Data Access Solutions in Ubiquitous and Connected Wireless Workspaces."

Voice over wireless (and VoIP) will enable organizations to route voice calls through its existing IP network, reducing – and in some cases – eliminating telephone charges. Global organizations will save enormous operating costs by transitioning to voice over wireless, which will be facilitated by the general availability of dual-mode handsets by major telecommunications hardware manufacturers.

Chantry Networks is demonstrating how its award-winning BeaconWorks wireless LAN infrastructure enables seamless roaming by eliminating the issue of subnet mobility as the user roams from access point to access point.

There could be significant technical barriers to the widespread adoption of voice over wireless. However, Chantry has developed BeaconWorks specifically to address latency, seamless roaming and managing voice and data wireless communications at the same time, thereby eliminating these issues.

Chantry's award-winning BeaconWorks is a router-based, thin access point architecture for more scalable and easily maintained wireless LANs. BeaconWorks runs directly on Layer 3, transporting all wireless traffic directly on the same protocol level on which wired network traffic operates. This provides higher levels of service and more forward-thinking technology over switch-based, Layer 2 wireless LANs, which provide adequate technology for basic wireless access, but do not offer the added features required for more sophisticated uses of wireless communications.

BeaconWorks offers out-of-the-box interoperability with best-of-breed voice communications provider SpectraLink, and best-of-breed security, firewall and virtual private network (VPN) provider CheckPoint Software Technologies. This interoperability enables customers to leverage proven, market-leading technologies within the BeaconWorks architecture.

About BeaconWorks

BeaconWorks is a router-based WLAN architecture consisting of the BeaconMaster™ access controller with BeaconPoint™ access points. Embedded in BeaconWorks is Chantry's innovative VNSWorks™ technology that manages multiple virtual wireless networks over one physical wireless network. This technology provides yet one more cost effective approach to meeting the needs of wireless users. BeaconWorks is available directly from Chantry Networks and from its authorized resellers throughout North America.

About Chantry Networks

Chantry Networks is the creator of BeaconWorks, an innovative, IP-based wireless LAN (WLAN) solution. Offering unprecedented scalability and availability, coupled with unique network virtualization features, BeaconWorks overcomes the obstacles inherent in traditional WLAN systems to provide enterprises and service providers with the first economical and practical solution for building seamless and pervasive wireless networks. Founded in April of 2002, Chantry Networks is headquartered in Boston with offices in Chicago, Denver, New York, San Francisco, Toronto and Virginia. Chantry is backed by top-tier investors including Flagship Ventures, Primaxis Technology Ventures, Venture Coaches/ Skypoint Capital and Ventures West.

¹ "Telephony over wireless on the rise," by D. Thomas, VNUNet, February 13, 2004.

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